**CALAVERAS COUNTY FAIR & JUMPING FROG JUBILEE**
**Board of Directors Meeting Minutes – 39thDAA**
**Date:** June 11, 2025
**Time:** 12:05 PM
**Location:** Calaveras County Fairgrounds

**Call to Order:**
The meeting was called to order at 12:05 PM by Board President Gay Callan.

**Flag Salute:**
Led by Tim Folendorf.

**Roll Call:**

* Director Gay Callan – Present
* Director MaryBeth Ospital – Present
* Director Kathy Campbell – Present
* Director Gloria Grimes – Present
* Director Stewart Segale – Present
* Director Tim Oskey – Arrived at 12:10 PM
* Board Liaison – Tim Folendorf
* CEO – Laurie Giannini
* Friends of the Fair Chairman – Jeff Hughes
* Friends of the Fair Vice Chairman – Karen Harper

**Approval of Agenda**

**Motion:** To approve the agenda

* **Moved by:** MaryBeth Ospital
* **Seconded by:** Kathy Campbell
* **Vote:** Unanimous
	+ Gay Callan – Aye
	+ MaryBeth Ospital – Aye
	+ Kathy Campbell – Aye
	+ Gloria Grimes – Aye
	+ Stewart Segale – Aye
	+ Tim Oskey – Aye

**Consent Agenda**

1. **Approval of Minutes from Prior Meeting**
	* **Moved by:** Stewart Segale
	* **Seconded by:** MaryBeth Ospital
	* **Vote:** Unanimous
		+ Gay Callan – Aye
		+ MaryBeth Ospital – Aye
		+ Kathy Campbell – Aye
		+ Gloria Grimes – Aye
		+ Stewart Segale – Aye
		+ Tim Oskey – Aye
2. **Review of Financial Reports**
	* **Moved by:** MaryBeth Ospital
	* **Seconded by:** Stewart Segale
	* **Vote:** Unanimous
		+ Gay Callan – Aye
		+ MaryBeth Ospital – Aye
		+ Kathy Campbell – Aye
		+ Gloria Grimes – Aye
		+ Stewart Segale – Aye
		+ Tim Oskey – Aye
3. **Approval of Contact Log**
	* **Moved by:** Kathy Campbell
	* **Seconded by:** Gloria Grimes
	* **Vote:** Unanimous
		+ Gay Callan – Aye
		+ MaryBeth Ospital – Aye
		+ Kathy Campbell – Aye
		+ Gloria Grimes – Aye
		+ Stewart Segale – Aye
		+ Tim Oskey – Aye

**Old Business**

**Post-Fair Maintenance Report**

* **Electrical:** New service completed at the Ranch House Complex. Additional $1,400 upgrade needed at northwest corral.
* **Plumbing:** Sprinklers damaged during the fair are under repair.
* **Grounds Cleanup:** Ongoing cleanup efforts, including lawns and shavings.
* **Staffing:**
	+ Tom Gillies: Off until next season
	+ Sonny Canepa: On call
	+ Larry Diliberto & Myron Giannini: 8–16 hours/week
	+ Donny Becker: 24–32 hours/week

**Staffing Report (as of June 10, 2025):**

* Luke Andahl and Angie Campbell worked May 30, 2025
* Anna Gates’ last day was May 23, 2025
* Kasey Musachia: 12 hours/week
* Chris Thom: 35 hours/week
* Office closed on Tuesdays beginning July 1, 2025
* CEO Laurie Giannini vacation:
	+ June 24–July 2, 2025
	+ July 14–17, 2025

**New Business**

**CEO Report (Highlights):**

* Industrial Arts Auction outgrew the space; potential for video display and sale in Swine Arena.
* Positive outcomes from the Breaking Boundaries committee.
* Need for improved parking signage.
* Discussions held with Chicken in the Farm regarding expectations.
* Alcohol vendor compensation formula reviewed.
* Flash sale lacked appeal.
* Incident reports reviewed.

**Other Updates:**

* Generator project out for bid.
* Septic systems emptied because of I & I issues.
* **Junior Livestock Auction Payment Status (as of June 10, 2025):**
	+ Payments received: $518,000
	+ Outstanding: $718,000
	+ Additional $470,000 needed to trigger loan disbursement to exhibitors.

**Motion:** To cancel the July Board of Directors Meeting

* **Moved by:** Stewart Segale
* **Seconded by:** MaryBeth Ospital
* **Vote:** Unanimous
	+ Gay Callan – Aye
	+ MaryBeth Ospital – Aye
	+ Kathy Campbell – Aye
	+ Gloria Grimes – Aye
	+ Stewart Segale – Aye
	+ Tim Oskey – Aye

**Friends of the Fair Report – Jeff Hughes**

* Alcohol sales increased over last year.
* Volunteer shortages for bartending noted.
* Ongoing issues with minors drinking.
* Considering changing wristband colors daily.
* No raffle figures available yet.
* Working with California Construction on storage room.
* Overall, the Fair was very successful.

**Committee Reports**

No reports from Executive, Frog Jump, Junior Livestock, or Arena Committees. CEO report included marketing statistics.

**Director Comments**

* **Gay Callan:** Welcomed new board members. Expressed gratitude for fair teamwork and Giannini’s leadership.
* **MaryBeth Ospital:** Praised the fair. Raised security concerns at main gates during crowd control efforts. Suggested more security and a thank-you dinner for JLC and Maintenance (will provide food).
* **Kathy Campbell:** Enjoyed the cattle dog program; suggested expansion. She complimented the office staff for being outside and assisting with crowd control. Suggested grants for hydration stations. Noted need for recycling bins and better alignment between the map, legend and schedule. She gave Giannini a report of positives and areas to improve.
* **Gloria Grimes:** Praised grounds; shared concern over fair costs for guests.
* **Stewart Segale:** Applauded Friends of the Fair and JLC. Volunteered for camping committee. He had questions about off-season programming.
* **Tim Oskey:** Spent full days at fair, observed closely. Passionate about livestock judging but concerned about impartiality as he gets to know exhibitors.
* **Tim Folendorf:** Believes water truck needs a new clutch. Repeated concerns to security about lower gate. Enjoyed Ranch Rodeo, recommended adding children’s events.
* **Laurie Giannini:** Thanked the board for their support.

**Adjournment:**
Meeting adjourned following Director and staff comments.

**Minutes Prepared By:**
Laurie Giannini, CEO
Calaveras County Fair & Jumping Frog Jubilee

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